

TECHMENTOR

IN-DEPTH TRAINING FOR IT PROS

REDMOND

AUGUST 6-10, 2018

MICROSOFT
HEADQUARTERS

ORLANDO

DECEMBER 2-7, 2018

LOEWS ROYAL
PACIFIC RESORT



2018

SPONSOR & EXHIBIT OPPORTUNITIES

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TECHMENTOR
20 YEARS

Quality IT training and
education since 1998

SUPPORTED BY:



PRODUCED BY: **1105 MEDIA**
YOUR GROWTH. OUR BUSINESS.

TechMentor Features 2 Locations in 2018!

TechMentor offers quality education and exposure to what's now, new and next in the IT world. Since 1998, TechMentor has delivered immediately usable training to IT professionals. Leveraging highly respected and professional presenters, TechMentor delivers how-to technical information on deploying, managing and supporting Microsoft products and technologies.

REDMOND

August 6 - 10, 2018
Microsoft Headquarters



LOEWS ROYAL PACIFIC RESORT

December 2 - 7, 2018
Orlando, FL

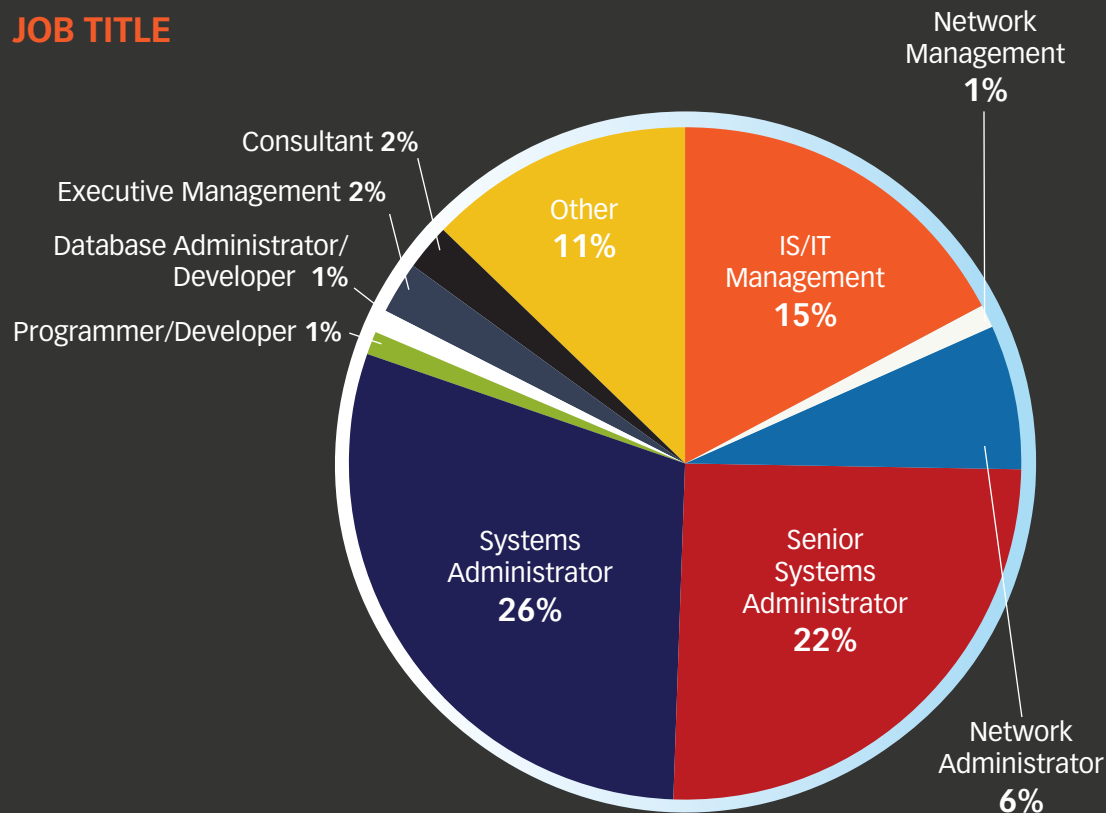
A Part of Live! 360
LIVE!
360
TECH EVENTS WITH PERSPECTIVE



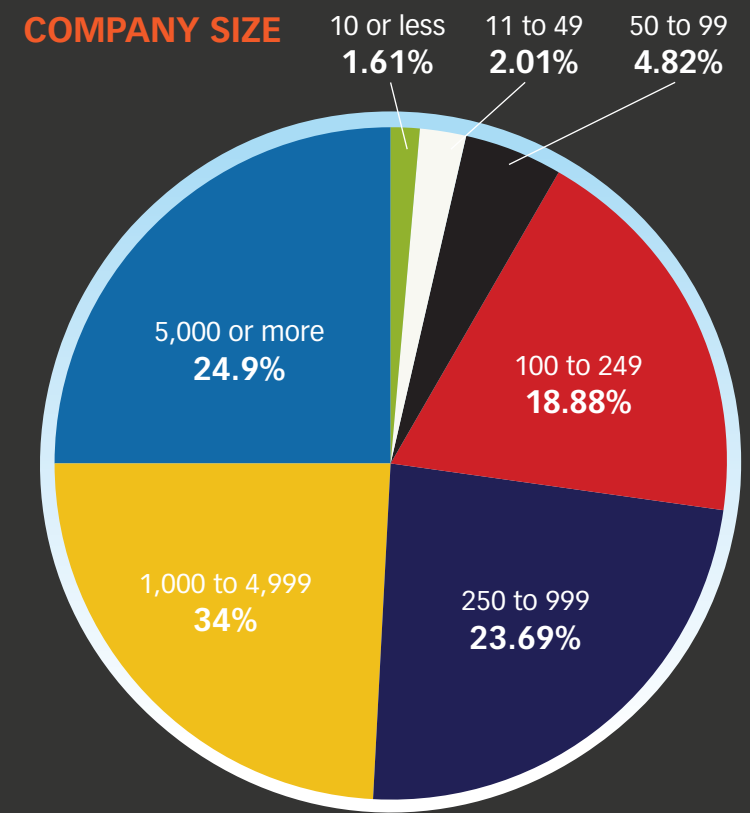
TechMentor Attendee Demographics

TechMentor conferences are for Systems Administrators, IS/IT Management, Senior Systems Administrators, Network Administrators, Help Desk/Technical Support, Systems Engineers, Consultants, Systems Analysts, Business Analysts and Professionals in the IT industry looking to build their expertise.

JOB TITLE

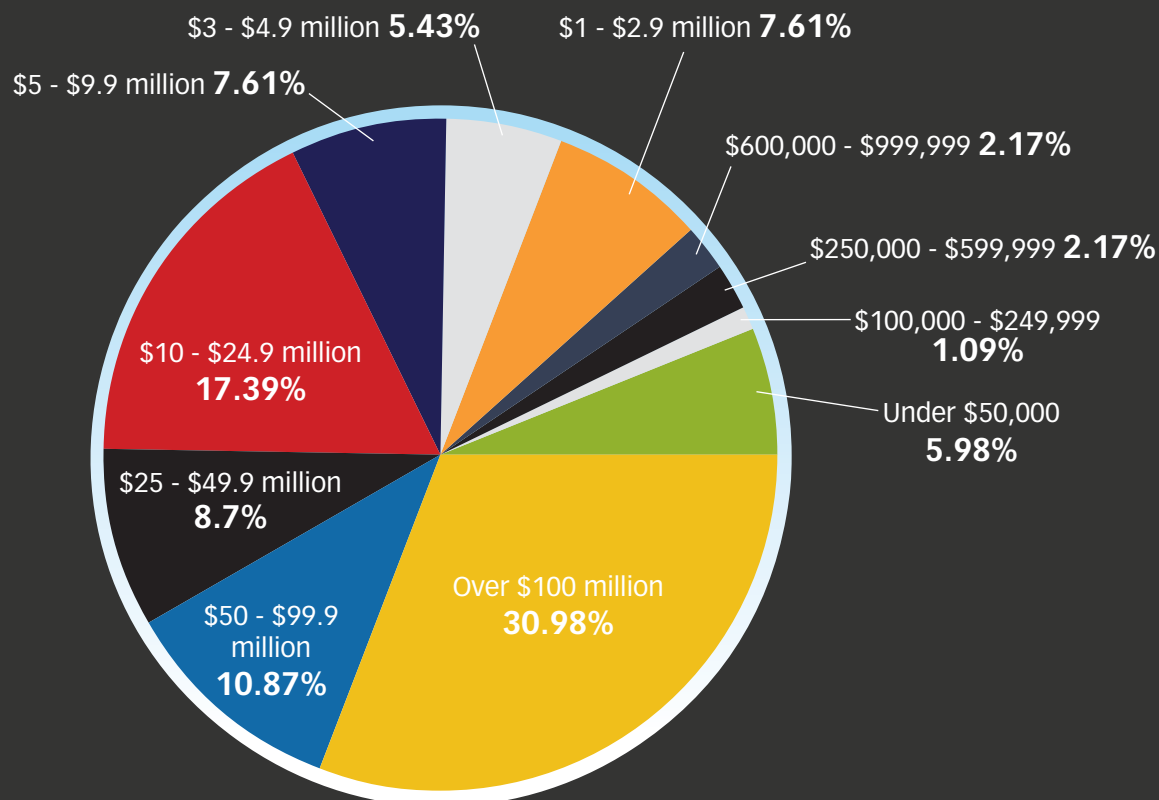


COMPANY SIZE



TechMentor Attendee Demographics (continued)

ANNUAL GROSS REVENUE OF ATTENDEE ENTERPRISES



ATTENDEE PURCHASING INFLUENCE

Identify need	81.18%
Recommend/specify brands/suppliers	73.73%
Evaluate products and services	81.18%
Consult, formally or informally with others	54.90%
Help set corporate standards	41.18%
Authorize purchases	17.25%
Purchase	26.67%



TechMentor Attendee Demographics (continued)

STATISTICS FROM TECHMENTOR 2015 ATTENDEE SURVEYS

- 97%** of respondents said they will attend this conference again
- 98%** of respondents said they will recommend this conference to colleagues
- 96%** of respondents said the overall quality of the conference was Good/Excellent
- 97%** of respondents said the overall value of the conference was Valuable/Very Valuable
- 96%** of respondents said this conference helped them achieve their objectives
- 85%** of respondents said the conference compares "well or better" to other industry conferences
- 96%** of respondents said the conference provided a good opportunity to network with peers/ experts in the industry

SOURCE: Company DATA, SEPTEMBER 2017

THE TECHMENTOR AUDIENCE

IT professionals are expected to come from around the country to a TechMentor conference in 2018 to receive practical education from IT experts and Microsoft technology leadership. In addition to the education and networking opportunities, they also want to hear about innovative solutions that make their lives easier. This is a unique opportunity to get face time with the decision makers and influencers you want (and need) to speak to.



2018 Sponsorship & Exhibit Opportunities

By exhibiting and/or sponsoring at a TechMentor conference in 2018, you will have the opportunity to enhance your branding and product positioning with some of the most influential buyers and influencers across multiple industries in the market today. There are multiple exhibit and sponsor packages available, or you can build your own program based on your unique marketing and business objectives.

BASIC EXHIBITOR PACKAGE

\$2,995 per Space

The standard exhibit package in **Redmond** includes a 6' space with a 5'skirted table, two chairs, electrical, one wired internet, and room for a pop-up display.

The standard exhibit package for **Orlando** includes a 10x10 booth with pipe and drape, sign, and wireless internet.

Power and wired Internet are available for an additional fee.

Basic Exhibitor Package also includes:

- Complimentary Best Value Pass (Valued at \$2,295+ including all meals and sessions)
- + 2 expo only booth passes (session access not included)
- Company listing in Event Program (Company Name, 75-word description and Company URL)
- Company logo on Event Website (Link to company)



CO-MARKETING ACTIVITIES

Extend your impact and help promote TechMentor:

- Feature event Official Sponsor Logo on your organization's website
- Promote event in your company's e-mail newsletters, press releases, and Website postings

2018 Sponsor Packages

	PLATINUM SPONSORSHIP \$9,000	GOLD SPONSORSHIP \$7,000	SILVER SPONSORSHIP \$5,000
Cost			
Exhibit or Table-top Booth	✓	✓	✓
Opportunity to present one (1) breakout session (Only technical, non-marketing sessions will be considered). Session proposal should include a 50-word abstract along with the speaker's name, job title & a brief bio. Proposals must be submitted approximately 60 days prior to the event for consideration and approval by the TechMentor Content Chairs (subject to availability)	✓		
One (1) 15 minute Product Demo Speaking Session		✓	
One (1) full page, 4 color ad in the Conference Program	✓	✓	✓
One (1) sponsor managed focus group lunch. Sponsor may invite up to 15 attendees to participate	✓		
Sponsor acknowledgement during opening comments	✓	✓	
One (1) dedicated Birds of a Feather Lunch Table	✓	✓	✓
Logo included in the pre-session rotating slides	✓	✓	✓
Attendee bag inserts. Sponsor may include item of collateral or giveaway item. Size restrictions apply. All items must be pre-approved by show management.	2 Items	1 Item	1 Item
Complimentary 5-Day Pass (Valued at \$2,295+ including all meals and sessions) + 2 expo only booth passes (session access not included)	3 5-Day Passes	2 5-Day Passes	1 5-Day Pass
One (1) time access to the attendee sponsor/exhibitor opt-in email OR direct mail opt-in list (must use a 3rd party, bonded mail house)	✓		
Logo featured on a sponsor banner, which will be hung in a high traffic area	✓	✓	✓
Logo, URL, and description listed on the exhibitor page of the Event Program	✓	✓	✓
Company Logo on Event Website (link to company)	✓	✓	✓

Exclusive Sponsorship Opportunities

CONFERENCE COVERAGE SPONSORSHIP

\$15,000

Carry the conversation from on-site presence to post-show coverage

- Exhibit or Table-top Booth
- Three (3) Complimentary 5-Day Passes (valued at \$2,295+ each including all meals and sessions) + 2 expo only booth passes (session access not included)
- Exclusive eNewsletter ads in two (2) special conference editions
- Exclusive event mini site advertising; standard ad units plus company branding on coverage homepage site link promotion box; coverage site sponsorship remains active for minimum of eight weeks after the conference
- Pre-session rotating slides in general session promoting daily coverage and sponsoring company
- Logo exposure in the keynote room
- Logo included in event advertising
- One (1) Birds of a Feather Table
- Full page, 4-color ad in Event Program
- Two (2) attendee bag inserts. Sponsor may include two (2) items of collateral or two (2) giveaway items (or one of each). Size restrictions apply. All items must be pre-approved by show management
- One (1) time access to the attendee sponsor/exhibitor opt-in email OR direct mail opt-in list (must use a 3rd party, bonded mail house)

TWITTER LOUNGE SPONSORSHIP

\$15,000

An exclusive chance to be the hub of the social media scene at the conference

- Onsite signage around lounge in high-traffic areas (TechMentor to create one sign; Sponsor has option to create and send additional signage)
- Flat screen rental and (if available) couches/chairs through the hotel
- Exclusive sponsorship of the "Tweet to Win" contest promoted at the conference
- Sponsor or event Web staff (client's choice) to build custom Web page branded with both TechMentor and Sponsor logos (subject to conference management approval)
- Twitter Lounge will be open during the entire length of the conference
- Exhibit or Table-top Booth
- Three (3) Complimentary 5-Day Passes (valued at \$2,295+ each including all meals and sessions) + 2 expo only booth passes (session access not included)
- Company listing in Event Program (Company Name, 125-word description, Company URL)
- Company logo on Event Website (Link to company)
- Logo recognition in pre-session rotating slides in keynote room
- Logo included in event advertising
- One (1) Birds of a Feather Table
- Full page, 4-color ad in Event Program
- Two (2) attendee bag inserts. Sponsor may include two (2) items of collateral or two (2) giveaway items (or one of each). Size restrictions apply. All items must be pre-approved by show management
- One (1) time access to the attendee sponsor/exhibitor opt-in email OR direct mail opt-in list (must use a 3rd party, bonded mail house)

Exclusive Sponsorship Opportunities (continued)

INDUSTRY INSIDER VIDEO SPONSORSHIP

Be the exclusive sponsor of the sight, sound, and video content of the conference. Connect with conference attendees and the greater TechMentor community by aligning your company with our in-depth, candid conference presentations. Make an impact as the exclusive sponsor in this high-level area.

- One (1) sponsor-branded video booth located in the main hall foyer to capture short video interviews with attendees, speakers, and the event "movers and shakers" answering predetermined industry-focused questions. The video booth also includes:
 - Work with editorial staff both before show and on-site to ensure interviews with industry "movers and shakers" at the show as well as desired company representatives
 - Booth hours of operation contingent on final scheduling
 - Exclusive 30-day sponsorship of the Industry Insider Section: TechMentorEvents.com and RedmondMag.com
 - Campaign begins one week after the event concludes, runs for one month, and will feature all usable interviews shot on site
 - Banner ad units on Industry Insider Section include: 728x90 and 300x250, animated gif, jpeg, or other rich media (maximum file size 30K), or the use of a 300x600 Content Module
 - Flat rate includes exclusive ad placement and logo at the top "wrap" of the section next to Industry Insider Section
 - Pre-session rotating slides in the keynote room promoting daily coverage and sponsoring company
- Exhibit or Table-top Booth
- Three (3) Complimentary 5-Day Passes (valued at \$2,295+ each including all meals and sessions) + 2 expo only booth passes (session access not included)
- Logo exposure in the keynote room
- Logo included in event advertising
- One (1) Birds of a Feather Table
- Full page, 4-color ad in Event Program
- Two (2) attendee bag inserts. Sponsor may include two (2) items of collateral or two (2) giveaway items (or one of each). Size restrictions apply. All items must be pre-approved by show management
- One (1) time access to the attendee sponsor/exhibitor opt-in email OR direct mail opt-in list (must use a 3rd party, bonded mail house)

\$15,000

Exclusive Sponsorship Opportunities (continued)

SPECIAL EVENT SPONSORSHIP

No matter the location, everyone is looking to have fun and unwind. Sponsor the TechMentor special event and be the hit of the party. The TechMentor special event will include music, food, and drink for all! You will receive at least two (2) recognitions at the event as well as recognition prior to the event.

- Your company logo and sponsorship recognition on the event website and in pre-conference promotional emails
- Your company logo on signage posted at drink stations as well as your company logo on event napkins
- Distribution of materials at the special event
- Exhibit or Table-top Booth
- Company listing in Event Program (Company Name, 125-word description, Company URL)
- Company logo on Event Website (Link to company)
- Logo recognition in pre-session rotating slides in keynote room
- Logo included in event advertising
- One (1) Birds of a Feather Table
- Full page, 4-color ad in Event Program
- Two (2) attendee bag inserts. Sponsor may include two (2) items of collateral or two (2) giveaway items (or one of each). Size restrictions apply. All items must be pre-approved by show management
- One (1) time access to the attendee sponsor/exhibitor opt-in email OR direct mail opt-in list (must use a 3rd party, bonded mail house)

\$15,000

Exclusive Sponsorship Opportunities (continued)

CONFERENCE PROCEEDINGS FLASH DRIVE SPONSORSHIP

This valuable resource is distributed to all conference attendees. The sponsor will be recognized on the customized case of each flash drive and may include up to five (5) items of marketing materials pre-loaded.

- Your company logo on each flash drive (flash drives will be supplied by TechMentor)
- Up to five (5) items of marketing material pre-loaded on flash drives
- Exhibit or Table-top Booth
- Attendee bag insert. Sponsor may include one (1) item of collateral or one (1) giveaway item. Size restrictions apply. All items must be pre-approved by show management
- One (1) dedicated Birds of a Feather Table
- One (1) 5-Day Pass (valued at \$2,295+ each including all meals and sessions) + 2 expo only booth passes (session access not included)
- Company listing in Event Program (Company Name, 75-word description, Company URL)
- Company logo on Event Website (Link to company)

\$7,500



EXHIBITOR'S RECEPTION SPONSORSHIP

The opening night, ever-popular Exhibitor's Reception is always well attended with great enthusiasm. Distribute welcome gifts/samples/brochures at the entry doors, welcome guests through the loud speakers, display signage around food and beverage tables — this is your opportunity to customize!

\$5,000

VIRTUAL EVENT SPONSOR

This unique sponsorship opportunity puts your brand in front of prospects without having to send a team on site. Get your message out and be seen by those you want to reach the most!

- Badge Lanyard Sponsor (Lanyard to be provided by sponsor; or additional \$500 charge for event to provide)
- 4-color ad in Event Program
- Distribution of Materials at Registration
- Attendee bag insert
- Company listing in Event Program (Company name, logo, 75-word description, URL)
- Company logo on Event website with linking URL

\$5,000

Additional Sponsorship Opportunities

DEMO THEATER PRESENTATION The Demo Theater at TechMentor is an opportunity for exhibitors to show off their latest technologies in short 15 minutes presentations throughout the conference. Situated near the exhibits, the theater is easy to drop in on for quick 15-minute tech talks.	\$2,500	ATTENDEE PEN Distribution of logo-branded pens to all attendees. (Sponsor to Provide Pens)	\$2,000
ATTENDEE T-SHIRT One-color logo featured on the official conference t-shirts. (T-shirts supplied by TechMentor)	\$2,500	BADGE LANYARD Distribution of one-color logo-branded lanyards to all attendees. (Sponsor to Provide Lanyards)	\$2,000
ATTENDEE BAG Place your one-color company logo on the official attendee bag (provided by TechMentor) that all conference attendees receive at registration.	\$2,500	ATTENDEE NOTEPAD Distribution of logo-branded notepads to all attendees. (Sponsor to Provide Notepads)	\$2,000
ATTENDEE BAG INSERT Promote your company in the Official Conference Bag provided to every conference attendee. Include a flyer, brochure or promotional item that will catch their attention.	\$1,000		
BADGE SPONSOR Get your message into the hands of attendees by putting an insert into every TechMentor attendee badge holder. Badge holder will be supplied by TechMentor.	\$2,500		



Additional Sponsorship Opportunities (continued)

CONFERENCE PROGRAM ADVERTISING

The Official Conference Program is a powerful tool to reach decision makers with your message.

Back Cover	\$1,000
Inside Front Cover	\$1,000
Inside Back Cover	\$800
Full Page	\$500
½ Page	\$350

Standard Positions – 4 Color

Custom packages also available.

About TechMentor & 1105 Media, Inc.

TechMentor Conference is part of 1105 Media, Inc. 1105 Media is a fully integrated business-to-business information and media company serving all aspects of the Microsoft B-to-B market: the Microsoft IT professional, developer and partner. Other 1105 Media includes Redmond, MSDN Magazine, Redmond Channel Partner, Virtualization & Cloud Review, AWSInsider.net, Visual Studio Magazine, Application Development Trends (ADTmag.com), and more.

1105 Media, Inc. is based in Chatsworth, CA, with primary offices throughout the United States. For more information, please visit 1105Media.com.



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