

Putting the Business Back In BI A Framework for Requirements and Value Management

Module One

A Business Framework for BI

- What is Real Business Intelligence?
 - o Common Definitions
 - A Look inside the Terms
 - BI Redefined
- Business-Aligned BI
 - o BI for Business Value
 - o BI for Business Impact
 - o Regulatory Alignment
 - Goal Alignment
 - Process Alignment
- The Business-Framework
 - o Business in BI
 - A Closer Look
 - o Drilling In
 - o Industry Perspectives

Module Two

Business Management and BI

- Scope of Business Management
 - An Overview
- Business Management and the Framework
 - Financial Management
 - Customer Relationship Management (CRM)
 - Operations Management
 - Human Capital Management (HCM)
 - Supply Chain Management (SCM)
 - Business Activity Monitoring (BAM)
 - o Business Performance Management (BPM)
- Scope of Business Intelligence
 - An Overview
- Management Intelligence and the Framework
 - o Strategic Intelligence
 - o Financial Intelligence
 - o R & D Intelligence
 - Market Intelligence
 - o Sales Force Intelligence
 - o Customer Intelligence
 - o Operations Intelligence
 - Workforce Intelligence
 - o Risk Intelligence
 - o Regulatory Intelligence
- Using the Framework
 - o An Overview

Module Three

Defining Project Scope

- Defining Project Scope
 - o An Overview
 - o Business Scope of BI Projects
- Using the Framework to Define Scope
 - o The "What's" of Project Scoping
 - A Scope Definition Checklist
- Project Scope Example
 - o Scope Definition Checklist
 - o Statement of Scope

Module Four

Gathering Business Requirements

- Information Systems Requirements
 - An Overview
 - o Gathering Business Requirements
 - o Business Intelligence and Business Requirements
- Using the Framework for Business Requirements
 - o The "What's" of Business Requirements
 - o Index Requirements
 - o Performance Indicator Requirements
 - o From Indicators to Metrics
 - o Delivery and Access Requirements
 - Process Requirements
- Business Requirements Example
 - o The Performance Index
 - o The Performance Indicators
 - o The Metrics
 - Information Delivery The Metrics
 - o Information Delivery The Performance Dashboard
 - o Data and Process Requirements

Module Five

Managing Business Value

- Value Management
 - An Overview
- Analytics Inventory
 - Purpose and Description
 - Using the Framework
 - o An Example
- Change Management
 - o Purpose and Description
 - Using the Framework
 - o Extending the Inventory An Example
- Portfolio Management
 - o Purpose and Description
 - o Using the Framework

Module Six

Summary and Conclusion

- Summary of Key Points
- References and Resources