

# Complete Hybrid Office 365 Management for Federal, State and Local Governments

## Adopting Office 365 is not a guaranteed success, but Hybrid Management from Cayosoft can help!

For every government customer, Microsoft's Office 365 offering brings the promise of huge operational benefits. Achieving these benefits, however, is often challenging because Office 365 management doesn't easily map onto a multi-departmental or multi-agency distributed environment. Rarely can a governmental customer simply drop existing on-premises systems like Active Directory (AD) and go cloud-only. As such, these customers are left with a complex mix of management interfaces, security models, manual procedures, and complex scripts—all of which put operational goals in jeopardy.

## Hybrid changes everything!

Most enterprises see Hybrid as an opportunity to "reboot" old standards while improving security, efficiency, and compliance. Legacy tools, with their outdated on-premise architectures, become barriers to the new Hybrid IT Enterprise Model. Cayosoft eliminates these barriers by making Hybrid AD administrative tasks virtually invisible. [Find out how](#) the Cayosoft platform helps customers remove barriers to Hybrid Office 365 that prevent them from moving to a secure and efficient Microsoft Hybrid deployment.

Hybrid management is error-prone and time consuming, making it a challenge for day-to-day admins and help desk to do their jobs. Hybrid tasks like user provisioning, renaming users, or bulk assignment of licenses often require complex scripting or error-prone procedures. Cayosoft eliminates these problems with the only true Hybrid and Cloud management platform.

## Purpose built for your IT Cloud Journey

Cayosoft simplifies and secures Hybrid management, making it easy for day-to-day admins or help desk to do their jobs, all from single web portal and without scripts. After automated provisioning, tasks are assigned to admins by "Virtual OUs" so you can manage Office 365 just like Active Directory.



Yesterday



Today



Tomorrow

## SECURITY BENEFITS

- **Roles** for granular delegation over on-premises AD, Exchange, and Office 365 tasks create the only least privileged model available today.
- **Rules** control how tasks are performed.
- **Policies** define drop-down lists and control data formats like phone numbers.
- **Management by OU** or by "Virtual OUs" to partition your tenant like AD.

## EFFICIENCY BENEFITS

- **Automate complex tasks** and eliminates scripts.
- **Automated Hybrid User Provisioning and Deprovisioning** eliminates costly errors and returns Office 365 licenses to your tenant.
- **Automatic Group Memberships** with Rules to automatically keep any group accurate and up-to-date.
- **Self-Service** Password, Employee and Group Management for cost savings.

## COMPLIANCE BENEFITS

- **Excellent Compliance Controls** to avoid material findings, meet compliance goals.
- **Office 365 License Quotas** partition Office 365 tenant licenses by OU or by attribute based "Virtual OUs."
- **Hybrid Analytic Dashboards** reveals Office 365 license adoption by user, and ways to optimize your Office 365 license investment.

Request a demo at [cayosoft.com/demo-request/](https://cayosoft.com/demo-request/) or call us at +1-614-423-6718

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## Customers like you + Cayosoft's Experience and Scalability make Cayosoft #1 for Hybrid Office 365 Management

Here are just a few Cayosoft Government & Education Customers that made their Office 365 Hybrid adoption a success with Cayosoft!

### US Southern State (25,000 Hybrid Users, 25 Domains, 70+ Delegated Agencies)

**Customer Challenge:** Replace legacy AD tool to delegate hybrid users, groups, Mailbox and Office 365 license management.

**New Needs:** Delegate control of Office 365 tasks, license management and license quotas by agency.

**The Solution:** Cayosoft Administrator.

### US Midwest State (50,000 Hybrid users, 65+ Delegated Agencies)

**Customer Challenge:** Consolidate multiple tools for hybrid users, groups, Mailbox and Office 365 license management.

**Finding a Solution:** Customer evaluated 6-8 solutions before making final decision.

**The Solution:** Cayosoft Administrator.

### US City (3,000 users, 5 Delegated Departments)

**Customer Challenge:** Find a tool that controls delegated hybrid users, groups, Mailbox and Office 365 license management.

**New Needs:** Automate Office 365 license management.

**The Solution:** Cayosoft Administrator.

### US County (800 Users, 3 IT Admins, Delegation to HR for Account Suspension)

**Customer Challenge:** Simplify hybrid administration of day-to-day tasks and automate group memberships.

**New Needs:** A consolidated product for delegation.

**The Solution:** Cayosoft Administrator.

### University (7,500 Faculty, Staff & Students, Delegation to 6 Colleges)

**Customer Challenge:** Delegate and simplify hybrid Office 365 management tasks.

**Evaluation:** Evaluated 9 solutions, installed and tested 3 solutions before making final decision.

**The Solution:** Cayosoft Administrator.

### School District (26,000 Faculty, Staff, and Students, 30 school locations)

**Customer Challenge:** Automatically provision and deprovision hybrid users from HR/ERP/SIS data changes and automate group membership management.

**New Needs:** Centrally and automatically maintain Office 365 license settings according to baseline.

**The Solution:** Cayosoft Administrator.

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**Cayosoft**