

## Why Customers Use Box with Office 365

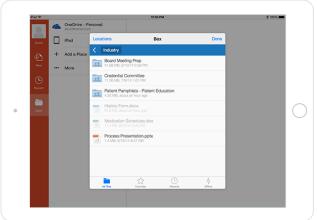
Today's IT decision makers are on the hook to support applications with enterprise-grade security and control, but ones that end users will actually adopt – or risk users turning to unsanctioned, consumer-grade tools. As a result, many organizations are now investing in an ecosystem of best-of-breed applications that meet the requirements of IT, business stakeholders, and end users.

Box and Office 365 is a great example of such an approach. While Office 365 includes basic sync and share capabilities via OneDrive, many customers are choosing to use Box's content collaboration platform alongside their Office 365 deployment to provide all of the functionality they require. This overview articulates the different ways that customers are using both solutions to enable collaboration that's more powerful, productive, and secure.

## Three Ways Box Integrates with Office 365

As strategic partners, Box and Microsoft products work seamlessly together across the most common end user activities, such as email and content editing. It's all about leveraging the power and security of Box, alongside the productivity of Microsoft. Our integrations include:

- Box for Office Online, Desktop, and Mobile. Whether working with Office apps on the desktop, in a browser with Office Online, or Office on iOS, users can seamlessly create, open, edit, share any of their Word, PowerPoint, and Excel files and stay productive from anywhere.
- 2. Box for Outlook. Eliminate the headaches of attachments. From Outlook on the desktop or on a mobile device, users can share files already stored on Box, upload and share files stored on their computer, or have Outlook automatically convert outgoing attachments to Box shared links.
- 3. Box Embed for SharePoint. Use Box Embed to seamlessly store and access files in the cloud from within SharePoint. Keep the familiarity of existing SharePoint workflows and customizations, while enabling mobile access, powering external collaboration, and establishing a single source for all content.



Edit Box content with Office on iOS

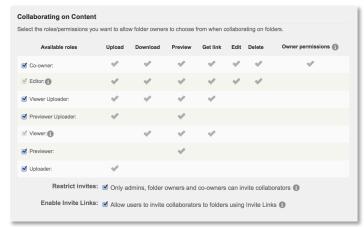


Edit Box content with Office Online or on the desktop



## Extending the Power of Office 365 with Box: Key Use Cases

- Deep reporting and analytics around content. Box provides an end-to-end audit trail on
  content activity across the organization, tracking more than 70 user activities, including
  uploads, downloads, and sharing, as well as what files and with whom your employees are
  sharing. Connect the Box reporting API to your BI or SIEM solution and get even more
  granularity on everything that's happening with your content.
- Enable simple, secure external collaboration. Most organizations need to share content externally with customers, partners, or contractors. Unlike OneDrive, Box provides granular controls for external collaboration, including 7 different permission levels, password protection on files and folders, content expiration, and access statistics. Folders and files become shared, secure workspaces where everyone has access to the right content, without having to set up extranet sites or provision users.



Ensure that the right people have the right level of access

- Support BYOD with a consistent experience across all mobile platforms. Box enables
  true mobile productivity with native apps on all mobile platforms, including iOS, Android,
  Windows, and Blackberry. That means users get the rich Box mobile experience no matter
  what device they're using or IT is supporting.
- Integrate and enhance legacy enterprise and mobile applications. Box understands the best of breed approach to enterprise applications and offers numerous packaged integrations, including Office, Outlook, SharePoint, Okta, Salesforce.com, NetSuite, Jive, Google Apps, AirWatch, MobileIron, and many others. Our open, secure platform and APIs mean that developers and partners can extend the power of Box with innovative integrations and apps, and content never becomes a silo.
- Work with more than just Office files. Most organizations don't just work with Office formats

   they may use PDFs, Adobe Creative Suite, Google Docs, Keynote, video files, AutoCAD, or any other number of file types. With Box, users can preview and comment on over 120 different file types right in the browser, without having to download them locally. Box Edit lets users create and edit content using the native applications already installed on their computer, like Word and PowerPoint. And, Box allows for file sizes up to 15GB.
- Manage a single content platform across your enterprise. Only Box is uniquely positioned
  to simplify your technology stack by powering a single content layer that can span your entire
  organization, no matter what solutions are already in place. With Box as the content
  backbone, create a single source of truth and securely serve up content in any business
  application you might be using.

Together, Box and Microsoft are making organizations — and their content — more mobile, more secure, more, collaborative and more productive. To learn more, visit box.com/Microsoft