

WHY BUY CDW-G



TOOLS AND TALENT

- **Dedicated account managers.** Your dedicated account manager is your single point of contact and provides an in-depth approach to ensure you're getting the technology best suited to your needs.
- **Solution architects.** Our on-staff solution architects can customize solutions for your complex technology needs.
- **Experts.** Our specialty teams include experts certified in a wide range of technologies including servers and storage, collaboration, security, wireless, power and cooling, networking, software licensing, mobility solutions and more.
- **Added value.** We provide a portfolio of value-added services including web-based tools, ROI calculators, automated software license management and asset management.
- **Third-party services.** We work with a trusted network of service providers to offer IT services such as onsite installations, warranties and managed services.

AWARDS AND RECOGNITIONS

- No. 189 on Fortune 500 list of America's Largest Corporations – *Fortune* magazine (2018)
- No. 13 on Best for Vets: Employer – *Military Times* (2017)
- No. 17 on Best Places to Work in IT – *Computerworld* (2017)
- No. 337 on America's Best Employers – *Forbes Magazine* (2017)
- No. 5 on CRN Solution Provider 500 (2018)
- Adobe World Wide Digital Media Partner of the Year (2017)
- Aruba North American Partner of the Year (2018, 2017, 2016)
- ASA Technology and Aging Award (2018)
- Cisco U.S. Collaboration Partner of the Year (2018)
- Cisco SLED Partner of the Year: U.S. Public Sector (2017)
- Cisco Public Sector Architectural Excellence EN: U.S. Public Sector (2017)
- Fortinet U.S. Partner of the Year (2017, 2016)
- Google Global Cloud Partner of the Year (2017)
- IBM North America Top Strategic Business Partner Leadership Award (2018)
- IBM North America Top Strategic Business Partner (2017)
- Intel Partner of the Year Marketing Excellence NSP (2017)

STRENGTHS

- **CDW-G is a leader in public-sector** customer service and product knowledge. Our account teams can assist with everything from pre-sales assessment and design to post-sale support.
- **We offer more than 1,000 leading technology brands** of hardware, software, peripheral products and services support.
- **Our state-of-the-art distribution centers** in Las Vegas and Chicago house nearly 1 million square feet of warehousing and configuration space.
- **We hold numerous contracts** and preferred vendor awards for federal government, state and local government, and educational institutions. **Visit CDWG.com/contracts to learn more.**
- **My CDW-G Account provides customized access** to your account team, product information, purchase history, quotes and order status – plus, you can manage asset tagged items and order configured systems.



VISIT US ONLINE TODAY



FEDERAL GOVERNMENT

Federal agencies fulfill their missions in many different environments and locations – and in each, technology plays a strategic role. Technology solutions and services provided by CDW·G help federal IT professionals achieve their goals for consolidation, optimization and efficiency, and succeed in their IT missions.

- See how CDW·G can help your federal agency make the most of your IT investments: CDWG.com/federal
- Visit fedtechmagazine.com to learn about the latest in federal government and technology



STATE AND LOCAL GOVERNMENTS

State and local government agencies are using technology to improve efficiencies and do more with less to meet the growing needs of their communities. Together with our industry-leading IT vendors, we provide services and solutions that help you better serve the needs of your citizens including data center, networking, cloud computing, security, video, telephony and mobile technologies.

- Learn how CDW·G can help you maximize the value of your IT investments: CDWG.com/stateandlocal
- Visit statetechmagazine.com to learn about the latest in state and local government and technology



K-12 EDUCATION

Today's modern-day classrooms are using technologies such as mobile devices, interactive technology and engaging learning spaces to make teaching and learning more effective. CDW·G understands K-12 education and will help you discover the solutions that can help improve learning outcomes, while keeping your classrooms connected and networks secure.

- Learn more about how CDW·G is dedicated to the success of your students: CDWG.com/k12
- Visit edtechmagazine.com/k12 to learn about the latest in K-12 education and technology



HIGHER EDUCATION

College students are using mobile devices, cloud computing and collaborative technology to communicate and learn. To best accommodate learners, instructors are adopting these technologies into their curriculum, causing a strain on networks, data overload, security stress, privacy concerns and control issues. CDW·G understands your needs and offers a comprehensive list of solutions to help your institution get prepared for the future.

- Learn more about how CDW·G is dedicated to the success of your campus: CDWG.com/hied
- Visit edtechmagazine.com/higher to learn about the latest in higher education and technology

WE HAVE AN EXPERT FOR EVERY TECHNOLOGY SOLUTION AREA:

- Audiovisual
- Cloud computing
- Collaboration
- Data center optimization
- Managed print services
- Networking
- Power and cooling
- Security
- Software licensing and management
- Sports and stadium entertainment
- Storage
- Total mobility management
- Virtualization