

# WHY BUY CDW-G



## TOOLS AND TALENT

- **Dedicated account managers.** Your dedicated account manager is your single point of contact and provides an in-depth approach to ensure you're getting the technology best suited to your needs.
- **Solution architects.** Our on-staff solution architects can customize solutions for your complex technology needs.
- **Experts.** Our specialty teams include experts certified in a wide range of technologies including servers and storage, collaboration, security, wireless, power and cooling, networking, software licensing, mobility solutions and more.
- **Added value.** We provide a portfolio of value-added services including web-based tools, ROI calculators, automated software license management and asset management.
- **Third-party services.** We work with a trusted network of service providers to offer IT services such as onsite installations, warranties and managed services.

## AWARDS AND RECOGNITIONS

- No. 199 on Fortune 500 list of America's Largest Corporations—*Fortune* magazine (2017)
- No. 13 on Best for Vets: Employer — *Military Times* (2017)
- No. 5 Service Provider in CRN's Solution Provider 500 (2017)
- No. 17 on Best Places to Work in IT — *Computerworld* (2017)
- No. 337 on America's Best Employers — *Forbes Magazine* (2017)
- Adobe North American Partner of the Year (2016)
- Aruba Top Channel Partner (2017, 2016, 2015)
- Cisco American Commercial Partner of the Year (2017)
- Cisco Global Commercial Partner of the Year (2016, 2015)
- Fortinet U.S. Partner of the Year (2016)
- Google Global Award for Education Customer Success (2016)
- HPE North America Network Service Provider Partner of the Year Award (2016)
- IBM North America Top Strategic Business Partner (2017)
- Intel Public Sector Partner of the Year (2017)
- Intel Marketing Excellence Partner of the Year (2016)

## STRENGTHS

- **CDW-G is a leader in public-sector** customer service and product knowledge. Our account teams can assist with everything from pre-sales assessment and design to post-sale support.
- **We offer more than 1,000 leading technology brands** of hardware, software, peripheral products and services support.
- **Our state-of-the-art distribution centers** in Las Vegas and Chicago house nearly 1 million square feet of warehousing and configuration space.
- **We hold numerous contracts** and preferred vendor awards for federal government, state and local government, and educational institutions. **Visit [CDWG.com/contracts](http://CDWG.com/contracts) to learn more.**
- **My Account extranets provide customized access** to your account team, product information, purchase history, quotes and order status — plus, you can manage asset tagged items and order configured systems.

- Microsoft Surface Authorized Device Reseller Partner of the Year Award (2017)
- Microsoft Surface Top Commercial Original Equipment Manufacturer Tablet Reseller Award (2017)
- Microsoft Windows and Devices Deployment Partner of the Year (2016)
- Oracle North America Partner Achievement Award for Outstanding Customer Reach (2016)
- Palo Alto Networks Americas Partner of the Year (2016)
- Better Business Bureau's Torch Award for Marketplace Ethics (2016)
- VMware Hyper Converged Infrastructure Partner of the Year (2017)
- VMware Marketing Partner of the Year (2016)
- D&B 5A1 — highest credit rating
- ISO 9001:2008 certified
- ISO 14001:2004 standard



# VISIT US ONLINE TODAY



## FEDERAL GOVERNMENT

Federal agencies fulfill their missions in many different environments and locations – and in each, technology plays a strategic role. Technology solutions and services provided by CDW·G help federal IT professionals achieve their goals for consolidation, optimization and efficiency, and succeed in their IT missions.

- See how CDW·G can help your federal agency make the most of your IT investments: [CDWG.com/federal](http://CDWG.com/federal)
- Visit [fedtechmagazine.com](http://fedtechmagazine.com) to learn about the latest in federal government and technology



## STATE AND LOCAL GOVERNMENTS

State and local government agencies are using technology to improve efficiencies and do more with less to meet the growing needs of their communities. Together with our industry-leading IT vendors, we provide services and solutions that help you better serve the needs of your citizens including data center, networking, cloud computing, security, video, telephony and mobile technologies.

- Learn how CDW·G can help you maximize the value of your IT investments: [CDWG.com/stateandlocal](http://CDWG.com/stateandlocal)
- Visit [statetechmagazine.com](http://statetechmagazine.com) to learn about the latest in state and local government and technology



## K-12 EDUCATION

Today's modern-day classrooms are using technologies such as mobile devices, interactive technology and engaging learning spaces to make teaching and learning more effective. CDW·G understands K-12 education and will help you discover the solutions that can help improve learning outcomes, while keeping your classrooms connected and networks secure.

- Learn more about how CDW·G is dedicated to the success of your students: [CDWG.com/k12](http://CDWG.com/k12)
- Visit [edtechmagazine.com/k12](http://edtechmagazine.com/k12) to learn about the latest in K-12 education and technology



## HIGHER EDUCATION

College students are using mobile devices, cloud computing and collaborative technology to communicate and learn. To best accommodate learners, instructors are adopting these technologies into their curriculum, causing a strain on networks, data overload, security stress, privacy concerns and control issues. CDW·G understands your needs and offers a comprehensive list of solutions to help your institution get prepared for the future.

- Learn more about how CDW·G is dedicated to the success of your campus: [CDWG.com/hied](http://CDWG.com/hied)
- Visit [edtechmagazine.com/higher](http://edtechmagazine.com/higher) to learn about the latest in higher education and technology

## WE HAVE AN EXPERT FOR EVERY TECHNOLOGY SOLUTION AREA:

- Audiovisual
- Cloud computing
- Collaboration
- Data center optimization
- Managed print services
- Mobility
- Networking
- Power and cooling
- Security
- Software licensing and management
- Sports and stadium entertainment
- Storage
- Virtualization