

COLLEGE

Planning & Management

FACILITIES • SECURITY • TECHNOLOGY • BUSINESS

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THE ANNUAL 2017 EDUCATION MARKETPLACE

PRODUCT SHOWCASE

PRODUCT SHOWCASE



▲ Greener, Safer Hand Dryers

American Specialties, Inc. — Only our exclusive TRI-Umph™ hand dryer is 99 percent free from mold and bacteria. The green we're referring to is mold, mildew and bacteria and you won't find them in our TRI-Umph™ hand dryer. Unlike competitor hand dryers that collect water, which turns into bacteria — TRI-Umph's unique design eliminates 99 percent of bacteria. Welcome to safe solutions — welcome to the new ASI. For our new catalog, call 914/476-9000 or visit americanspecialties.com.

www.americanspecialties.com



▲ The Fusion of Warm and Cool

Armstrong Ceiling Systems — WoodWorks® and MetalWorks™ Ceiling Systems juxtapose warm and cool for a unique ceiling visual. The wide variety of shapes, sizes, finishes and acoustic perforations allow for bold designs with outstanding performance.

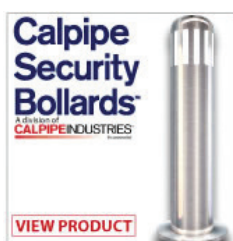
www.armstrong.com



▲ Durable Seating for Outstanding Comfort

BEVCO Precision Manufacturing — Enhance your school's Lab with BEVCO's Durable Seating Solutions! BEVCO's DURA series is specifically designed for outstanding comfort and long-lasting use. These durable chairs offer total body support with advanced ergonomic features that improve focus and reduce fatigue for collaborative learning environments. Dura models feature an easy-to-use pneumatic height adjustment, 360-degree swivel, waterfall seat to aid lower body circulation, and fully adjustable contoured back to maximize ergonomic benefits. DURA series models meet ANSI/BIFMA standards, support up to 300 lbs. and have generous seat and back dimensions for the ultimate in personal comfort and overall wellness.

www.bevco.com



▲ Lighted Security Bollards

Calpipe Security Bollards/Calpipe Industries, Inc. — Lighted Security Bollards from Calpipe Security Bollards are designed to prevent the crashing of a vehicle into vulnerable areas of a medical facility including EMS and ambulance entry points, glass doors, patient drop off and pick-up and ramp areas. Calpipe's Stainless Lighted Bollards have five available lighting options.

www.calpipebollards.com



▲ The Collaborative Table for Active Learning Environments

Computer Comforts, Inc. — Introducing our latest product for Collaborative Learning for Active Learning Environments. Is it a conference table? Is it a computer workstation? The Collaborative Table is both. This unique table design, available in different sizes and shapes, is the perfect solution for groups of three to nine students. Custom configure the table with a variety of monitor mounts, multiple power, data, audio, VGA and USB interfaces, as well as our new "Share" interactive cables. These simple "Share" cables allow a team of students to connect and share their work using their personal laptops connected to a provided larger display. Free Space Planning services available.

www.computercomforts.com



▲ Stop Core Drilling!

Connectrac — Connectrac In-Carpet Wireways offer discrete and elegant power and technology connectivity in open interior spaces of all kinds. They combine an extruded aluminum central wireway flanked by ultra-low sloping floor transition ramps, creating a subtle, powerful and beautiful cable pathway solution for virtually any need. Extremely durable and flexible, Connectrac In-Carpet Wireways comply with the ADA and offer a multitude of power options and telecom capabilities. Connectrac is the best alternative for open space connectivity when aesthetics, flexibility and value are important.

www.connectrac.com

PRODUCT SHOWCASE



▲ Acrovyn by Design

Construction Specialties Inc. — The designs at Pasadena Independent School District's new Dr. Kirk Lewis Career & Technical High School incorporated high-resolution digital imagery of Steve Jobs, Albert Einstein and others into the public corridors. Each image was relevant to the branding of the school's academics and made wayfinding easier given the school's large footprint.

www.acrovynbydesign.com/ideas



▲ Compact Rider Scrubber for Superior Cleaning

Nilfisk Advance, Inc. — Operators love the SC3000 Advance rider scrubber. With its ergonomic design, easy operation, and SilenTech technology, operators are able to clean small or large areas during the daytime. EcoFlex System ensures that detergent and water are mixed in the exact proportions needed to ensure optimal cleaning results. With a 26-inch cleaning path, the SafetyGlide deck automatically moves the scrub deck in line with the path of the rear squeegee, resulting in 100 percent water pick-up. A low step makes it easy for any operator to step on or off the machine.

www.advance-us.com



▲ Smaller, Faster and More Hygienic Hand Drying

Dyson Inc. — The Dyson Airblade V hand dryer: Small, fast, most hygienic and now \$799. Concentrated Airblade technology without compromised drying performance. The Dyson Airblade V hand dryer is 60 percent smaller than the original, yet dries hands in just 12 seconds. Protruding just four inches from the wall, the Dyson Airblade V is ADA compliant and requires no recessing. There's even room for two HEPA filters. With the Dyson Airblade hand dryer, 99.97 percent of particles the size of bacteria and viruses are filtered out, so it dries your hands with cleaner air. Learn more: www.dysonairblade.com 888/DYSON-AB.

www.dysonairblade.com



▲ Falcon Introduces Caruso Acoustics

Falcon CFGroup — Caruso Acoustics by Falcon is a collection of innovative, sound absorbing panels. These ceiling-hung, wall-mounted, and free-standing solutions feature a unique foam material that delivers outstanding sound absorption.

www.falconproducts.com



▲ Beautiful, Healthy, Cost-Saving Flooring Solutions

Forbo Flooring Systems — Forbo Flooring Systems is pleased to introduce an expanded color offering for its naturally healthy and cost-effective MCT collection. The refreshed range includes 30 beautiful colors available in a 13-inch-by-13-inch (33-cm-by-33-cm) linoleum tile. Made from natural, renewable ingredients, MCT is USDA Certified 100 percent bio-based and features inherent antimicrobial and antistatic properties that improve indoor air quality and resist bacteria growth without chemical additives. In fact, MCT contains no PVC, no phthalates, no pesticides and does not harbor mold! Need to save time and money? MCT offers guaranteed installed pricing and provides a better balance between initial cost, ongoing cost, and performance than VCT.

www.forboflooringna.com



▲ The Mendola

MTS Seating — The Mendola, from the MTS Burgess Collection is a contemporary, multi-purpose aluminum chair perfect for on-campus banquet and conference venues. It offers a simple aesthetic created by its elegant lines while retaining MTS' high standards of functionality and strength. Designed with an exclusive lightweight, high-strength triangular aluminum extrusion and an upholstered multi-contoured shell, the Mendola is available in an unlimited range of textiles, over 30 standard frame finishes and with or without arms.

www.mtsseating.com

PRODUCT SHOWCASE



Sourcing. Strategy. Savings.

▲ Lower Costs for Higher Ed

E&I Cooperative Services — E&I Cooperative Services is the member-owned, not-for-profit sourcing cooperative delivering expertise, solutions and services to higher education and related institutions. Members have access to a diverse portfolio of competitively awarded contracts, electronic procurement platforms and consulting services. By leveraging the knowledge and expertise of nearly 4,000 member institutions, E&I helps members reduce costs and optimize supply chain efficiencies. The Cooperative's member-driven competitive solicitation process has been validated by the National Institute of Governmental Purchasing (NIGP) as being in compliance with generally accepted procurement standards.

www.eandi.org



▲ Student Union Collection for Colleges and Universities

J+J Flooring Group J&J Industries — The Student Union Collection was designed to reflect your school's heritage and reinforce your established school brand. Our four modular pattern options allow you to be as loud or as simply stated as your space desires. Select from our four pattern options — Scholar, Tradition, Champion and Legend — then choose from our color bank of the top 15 university colors to custom create your school's branded interiors.

www.jjflooringgroup.com



▲ Advanced VRF Zoning Systems

Mitsubishi Electric Cooling & Heating Mitsubishi Electric & Electronics USA, Inc. — Mitsubishi Electric Cooling & Heating's advanced VRF Zoning systems provide your buildings with robust energy efficiency, simultaneous cooling and heating capabilities, precise zoning capabilities, smart system controls, quiet operation and easy installation and maintenance. Find out more at www.mitsubishipro.com.

www.mitsubishipro.com



▲ Performance Safety Without Compromise

Harlequin Floors — With increasing awareness of health and safety legislation, it is always advisable to consider a sprung floor for your dance or performance space. Professional dancers perform on quality sprung floors and young professional dancers in training should do the same. The Harlequin WoodSpring™ 'basketweave' sprung floor, provides students with a safe, shock-absorbing floor. Professionally installed, WoodSpring is the preferred choice of dance floor at the new Gloria Kaufman School of Dance at the University of Southern California, the University of Arizona and more!

www.harlequinfloors.com



▲ Strassa Collaborative Tables

National Office Furniture — Strassa collaborative tables feature refined lines and classic style. Available in lengths up to 120 inches, Strassa's one-piece work surface smoothly accommodates group gatherings, work sessions and individuals that need space to spread out. Standard, counter or bar heights allow flexibility while optional charging stations and grommets provide power and cord management. National provides high quality, stylish furniture at an exceptional value. We pride ourselves on offering personal attention and customer-focused thinking. National can furnish your entire facility from learning spaces, to common areas to administrative offices. Visit us at www.nationalofficefurniture.com to learn more.

www.nationalofficefurniture.com



▲ Outdoor Bench with Custom Signage

R.J. Thomas Mfg. Co. Inc. — Promote your school. Recognize an achievement, a donor or a memorial. Advertise an event. Generate revenue by selling the sign space on the back of this bench. Do it all with the new Sign Bench from Pilot Rock. The all steel bench is thermoplastic-coated in your color choice. The backrest includes a lockable frame for your custom sign. Change the sign as often as you want. Three bench and sign sizes are available — four-, six- or eight-foot long.

www.pilotrock.com

PRODUCT SHOWCASE



▲ Wide Base Banner Stand

Post-Up Stand — Post-Up Stand's 33-inch-by-80-inch Wide Base Banner Stand is a customer favorite because it is portable and easy to set up. The retractable nature of the aluminum frame enables the user to simply pull the full-color banner upwards from the base and secure on a discrete back support bar. The complete unit includes the frame, printed banner and convenient canvas tote bag for the ideal advertising display for any university open house, alumni weekend or special event on campus.

www.postupstand.com



▲ Cordless Cleaning for Health

ProTeam, The Vacuum Company — Meet ProTeam's Next Generation of backpack vacuums: the Super Coach Pro™ 6/10 and the battery-powered GoFree™ Pro. The GoFree Pro sets the user free from the tether of a cord and improves productivity by eliminating cord-management tasks. Lithium polymer battery offers 55 minutes of continuous runtime. Four Level® Filtration w/ HEPA captures 99.97 percent of particulates 0.3 microns or larger for healthier indoor air. The FlexFit™ articulating harness improves range of motion and reduces user fatigue. The GoFree Pro includes a one-year warranty on battery and charger, three-year warranty on parts, labor, and motor, lifetime on molded body parts. Visit www.proteamnextgen.com.

www.proteamnextgen.com



▲ New Name, Same High Standards

RISE: A Real Estate Company — After 20 years of experience as developers, managers and investors of campus and multi-family assets, Ambling University Development Group has changed our name to RISE: A Real Estate Company. This change represents a reaffirmation of purpose to positively impact others and is a renewal of our commitment to partners and residents alike to hold ourselves to a higher standard. What hasn't changed is who we are, the way we do business and who we do business with. And we remain steadfast and sincere in our dedication to the values that lifted us to where we are today.

www.risere.com



▲ National Contract Purchasing Agency

National Joint Powers Alliance — The National Joint Powers Alliance® (NJPA) is a government agency that serves all units of education, government and nonprofit entities with competitively awarded contract purchasing solutions through industry-leading vendors. NJPA responds to its members' purchasing needs by facilitating and awarding competitively bid, nationally leveraged contracts. NJPA currently holds nearly 200 competitively bid "choices" that satisfy your bid process saving you time and money. Contract categories range from office supplies, technology and communication solutions to construction, fleet, healthcare, logistics, food service and heavy equipment. Join NJPA today for no cost, no obligation or liability.

www.njpacoop.org



▲ The World's Most Versatile Room Dividers

Screenflex Portable Partitions — Easily set up instant room dividers in student unions or anywhere else on campus with Screenflex Portable Room Dividers!

www.screenflex.com



▲ Media Manager Series of Lecterns

Spectrum Industries, Inc. — With the Media Manager Series, Spectrum Industries continues to be the industry leader by putting all your technology needs right at your fingertips, while fitting in any presentation space. This family of lecterns has a classic, elegant appearance and are built with heavy-gauge steel. They are available with a flat surface, surround or with an Overbridge Control Console for easy control access. Each lectern also has a removable rack cube which can be shipped separately for easy AV and IT integration.

www.spectrumfurniture.com

PRODUCT SHOWCASE



▲ Versatile Classroom Furniture

Steelcase — Verb is an integrated collection of classroom furniture designed to support a full range of teaching and learning styles on demand. Classrooms often get in the way of active learning. Instructors are introducing new pedagogies, mixing team projects and group discussion with lecture and small group collaboration all in the same time period, but classrooms aren't keeping up. Verb™ is an integrated collection of classroom furniture designed to support a full range of teaching and learning styles on demand. The Verb whiteboard is the foundation for collaboration, display and presentation in the classroom.

www.steelcase.com



▲ Security, Entertainment & Management

Sternberg Lighting — Sternberg Lighting presents Intellistreets. With an array of features that are designed to monitor, control and report status of digital lighting systems. Unique in the world, Intellistreets is also enabled with an audio amplifier, digital sign output, relay closures and sensor inputs/outputs. Intellistreets is a patented and manufactured electronic module (ECM) that is embedded or attached to our custom luminaires. Featured here, combined with Sternberg's 1130A LED Ripon. An elegantly styled fixture, which consists of a decorative cast aluminum fitter, a polycarbonate or clear acrylic textured acorn and a cast aluminum roof.

www.sternberglighting.com



▲ Flexible Terrazo Floors

The Stonhard Group — Stonhard has been manufacturing and installing seamless floors for university campuses for more than 90 years. Seamless, easy to clean, stain resistant, sustainable floor solutions keep planners, students, faculty, visitors and maintenance staffs happy. Stonhard, a brand of the Stonhard Group, combines form with function to create design-worthy, high-performance floors for both front-of-the-house and back-of-the-house applications. Color palettes fuse great design with longevity. Ask about our Fritztile brand too — FloorScore certified, flexible terrazzo floors require little maintenance and are available with custom water-jet school logos.

www.thestonhardgroup.com



▲ WebTMA Delivered Through the iPad

TMA Systems — Create work orders, take inventory, maintain quality inspections, manage data and training and schedule multiple projects by simply tapping on the WebTMA GO app from TMA Systems. WebTMA GO saves organizations time and money by assisting in daily operations and generating essential reports. And, with WebTMA GO, schools can take TMA Systems advanced maintenance management software wherever they go.

www.tmasystems.com



▲ Manufacturers of Timeless Site Furnishings

Victor Stanley — For over 50 years, Victor Stanley has designed, engineered and manufactured timeless site furnishings so you can bring communities to life. The Sage side-door litter receptacle joins contemporary and functional design with enduring strength. We engineered Sage to withstand flexing and distortion inherent in perforated sheet metal while keeping the design serviceable, long lasting and attractive. Sage features two unique side-deposits, a full interior steel frame, strong exterior panels formed from 11-gauge steel nested in solid-steel frames and our signature friction-eliminating hinges.

www.victorstanley.com



▲ New Active Acoustic System

Wenger Corporation — Designed to provide optimal acoustics for large, indoor performance spaces at an affordable price, the Transcend™ System utilizes leading-edge digital signal processing technology developed in partnership with HARMAN. Now a greater variety of programming can be accommodated in a particular space, satisfying both performers and audience alike. For existing facilities, Transcend makes the performance space a multipurpose venue without the need for costly and time-consuming renovations. Performers hear themselves and each other better, including enhanced early reflections, which improves musicianship and sense of ensemble. All audience members feel they have the best seat in the house.

www.wengercorp.com

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▲ Total Solutions:

Matuto LVT & Get Smart Carpet

Mohawk Group — Mohawk Group's Matuto LVT coordinates perfectly with Get Smart carpet as just one of many flooring solutions. Matuto LVT is named after the Filipino word for teacher, with eye-catching colors that energize and stimulate creativity. Its tough 20-mil wear layer with wax-free M-Force Enhanced Urethane finish is perfect for demanding college environments. Matuto's 12-inch-by-24-inch tiles accommodate a range of installations. Get Smart carpet comes in 24-inch-by-24-inch, 12-inch-by-36-inch tile and broadloom for total design flexibility. All are constructed with Duracolor fiber that delivers permanent stain resistance and unsurpassed performance and sustainability. To learn more, visit mohawkgroup.com.

www.mohawkgroup.com



▲ Concrete Recycling Containers

Petersen Manufacturing Company — Concrete recycling containers can provide the strength, flexibility and aesthetic value necessary for commercial or residential projects. Call us at 712/263-2442 or toll free 800/832-7383.

www.petersenmfg.com



▲ Commercial Laundry Front-Load Washer

Maytag Commercial Laundry/Whirlpool Corporation — The new Maytag® Commercial Laundry, High-Efficiency Front-Load Washer delivers maximized performance and dependability to colleges and universities. Equipped with Advanced Spin Technology, an enhanced DuraCore Drive System and Intelligent Controls with M-Series Technology, this machine delivers more accurate cycle times, and helps to deliver powerful profits and wash flexibility for customers. The washer, which uses approximately 10.71 gallons of water per cycle, is ENERGY STAR® qualified, and is not only reliable, but can power through the toughest loads.

www.maytagcommerciallaundry.com

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▲ Enabling Connectivity

Landscape Forms — Landscape Forms takes an important step in empowering outdoor experience with a family of mobile device charging stations that let people plug in and re-charge outdoors. This landscape-changing solution supports connectivity with three smartly designed models. All provide access to standard power and USB outlets, and all beautifully complement Landscape Forms, site furniture solutions. Outdoor Power by Legrand takes power to places it's never been before.

www.landscapeforms.com



▲ Enabling Connectivity

Minuteman Power Technologies Minuteman UPS/Para Systems — The latest in Minuteman's popular Enterprise Series, the EnterprisePlus LCD offers users more of what has made the series one of our best selling lines. New features include lower cost standard runtime models, an informative LCD display, and additional outlets vs. previous models. Learn more at www.minutemanups.com/enterprisepluslcd.

www.minutemanups.com/enterprisepluslcd